

Remote Video Monitoring



Why sell Remote Video Monitoring

- **Growing demand:** End users are increasingly demanding proactive security.
- **Increased recurring revenue:** Significantly increase recurring revenue per camera.
- **Enhanced customer loyalty:** Monitoring integrated into existing deployments makes your solution indispensable.
- **Bigger deals and net-new business:** Gain a competitive edge by offering a cost-effective, AI-powered alternative to expensive on-site guards.
- **Seamless integration:** Activation is coordinated directly between an Eagle Eye technician and the monitoring center, requiring no extra on-site labor and no additional vendors.

Add an essential human layer to AI-powered surveillance.

Let trained personnel evaluate and respond to potential threats and eliminate false alarms. Eagle Eye Remote Video Monitoring spotlights and securely transmits incident video streams via Eagle Eye Cloud VMS.

Those streams are analyzed by Eagle Eye's AI, with detected events tagged for review, to avoid false alarms. Physical sensors can trigger additional review by providing insight into invisible threats like elevated carbon dioxide levels or temperature extremes. Trained staffers then determine whether an alert is legitimate, whether an ongoing threat exists, and how to effectively react.

Monitoring center professionals evaluate and respond to incidents according to customized escalation plans. These plans are designed to align with an organization's standard operating procedures, offering a range of messaging options and human-driven actions.

Features and benefits:

- **Reduced security costs:** Augment or replace expensive guard services with a more effective and affordable solution.
- **Proactively deter crime:** Intervene in suspicious activity with live talk-downs and alarms to stop theft, vandalism, and trespassing before damage occurs.
- **Ensure faster response:** Provide law enforcement with video verification of a crime in progress, leading to a higher-priority dispatch.
- **Seamless integration:** Works with existing surveillance cameras; no additional equipment costs required.
- **Fixed monthly fee:** Affordable, predictable per-camera pricing with no surprise fees or "per-event" charges.
- **Flexible viewing and control:** Remote Video Monitoring professionals can control cameras with pan-tilt-zoom (PTZ) controls for more precise viewing.
- **Customizable and scalable:** Easily adjust monitoring hours and set up different protocols based on specific situations.

Where human intervention meets AI

Eagle Eye Remote Video Monitoring (RVM) streams camera feeds from the Eagle Eye Cloud VMS directly and securely to monitoring centers. Advanced analytics filter out non-critical events, ensuring operators are only alerted to activity that truly matters. Instead of being overwhelmed by non-threatening events, monitoring professionals receive only actionable video that requires human intelligence to evaluate and respond.

Upgrade existing cameras with remote analysis.

Eagle Eye Remote Video Monitoring is camera-agnostic and does not require the purchase of any new equipment. The output of existing cameras can be shared transparently and securely with the remote monitoring center. Existing camera deployments can also benefit from analytics available through the Eagle Eye Cloud VMS.

Use cases

- ✓ Educational institutions
- ✓ Retail and banking
- ✓ Religious institutions
- ✓ Critical infrastructure
- ✓ Public safety
- ✓ Transportation
- ✓ Corporate offices

Eagle Eye Acadian Remote Video Monitoring Part Numbers

Site Setup	Service Level	Monthly	Yearly	3yearly	5yearly
EN-MON-011-0	L1	EN-MON-011a-1	EN-MON-011a-12	EN-MON-011a-36	EN-MON-011a-60
	L2	EN-MON-011b-1	EN-MON-011b-12	EN-MON-011b-36	EN-MON-011b-60

Eagle Eye BlueEye Remote Video Monitoring Part Numbers

Site Setup	Service Level	Monthly	Yearly	3yearly	5yearly
EN-MON-011-0	L1	EN-MON-012a-1	EN-MON-012a-12	EN-MON-012a-36	EN-MON-012a-60
	L2	EN-MON-012b-1	EN-MON-012b-12	EN-MON-012b-36	EN-MON-012b-60
	L3	EN-MON-012c-1	EN-MON-012c-12	EN-MON-012c-36	EN-MON-012c-60

Eagle Eye Totem Remote Video Monitoring Part Numbers

Site Setup	Service Level	Monthly	Yearly	3yearly	5yearly
EN-MON-011-0	L1	EN-MON-013a-1	EN-MON-013a-12	EN-MON-013a-36	EN-MON-013a-60
	L2	EN-MON-013b-1	EN-MON-013b-12	EN-MON-013b-36	EN-MON-0113-60

Eagle Eye CAP Remote Video Monitoring Part Numbers

Site Setup	Service Level	Monthly	Yearly	3yearly	5yearly
EN-MON-011-0	Low	EN-MON-014a-1	EN-MON-014a-12	EN-MON-014a-36	EN-MON-014a-60
	Medium	EN-MON-014b-1	EN-MON-014b-12	EN-MON-014b-36	EN-MON-014b-60
	High	EN-MON-014c-1	EN-MON-014c-12	EN-MON-014c-36	EN-MON-014c-60