



How LKQ went from fragmented systems to a unified, proactive security solution

"Trust is the foundation of every great partnership, and that's exactly what we've found with LKQ. Over the years, their confidence in Niefra has enabled the integration of Eagle Eye Networks and Brivo, creating a powerful cloud-based security platform that delivers peace of mind and forward-thinking solutions for their organisation. Together, we're driving innovation and security – that's what true collaboration means to us."

Maarten-Martijn van Poelgeest, CEO, Niefra



INDUSTRY:

Automotive distribution

LOCATIONS:

100 sites in the Netherlands, Belgium, France, and Switzerland

SOLUTION:

- Eagle Eye Cloud VMS
- Bridges and CMVRs
- 1,200+ cameras
- Brivo access control covering 700+ doors

RESELLER:

Niefra Security

LKQ Corporation, a global leader in the supply of recycled and OEM auto parts, faced growing security challenges across its 100+ sites in Europe. The fragmented security system, coupled with the complexity of overseeing night deliveries, made it difficult to monitor and manage operations effectively. LKQ turned to Eagle Eye Networks and Brivo for a unified, cloud-based security solution that would enhance surveillance, streamline operations, and provide real-time access across multiple locations.

The Challenge:

- **Fragmented Security Systems:** LKQ's facilities operated independently with separate security systems, complicating centralised monitoring and management.
- **Night Delivery Oversight:** Deliveries at night posed a security risk, with limited supervision increasing the chances of theft and unauthorised access.
- **Compatibility with Existing Infrastructure:** Some sites had existing cameras that needed to be retained, while others required new camera installations to complete the system upgrade.
- **Unified Platform Requirement:** LKQ needed a cohesive platform to seamlessly manage security across all locations.
- **Remote Access to Video:** Security teams had to be physically present at each site to review footage, delaying response times and creating inefficiencies.
- **Poor Internet Infrastructure:** The solution had to meet LKQ's IT requirements for a unified network, but limited internet connectivity at some sites posed challenges for deploying a cloud-based system.

The Solution:

Niefra Beveiligingen worked closely with Eagle Eye Networks to design a tailored solution for LKQ that addressed both current and long-term security needs:

- **Unified Security Platform:** Eagle Eye Networks provided a centralised, cloud-based video management system (VMS), empowering LKQ to monitor and manage all locations from a single dashboard.
- **Integration of Existing and New Cameras:** The Eagle Eye Cloud VMS seamlessly integrated both legacy cameras and newly installed third-party cameras, ensuring compatibility across all sites.
- **Hybrid Deployment for Internet-limited Sites:** For locations with poor internet connectivity, Eagle Eye's CMVR solution stores footage locally and syncs it with the cloud during off-peak hours, ensuring continuous recording without disruption.
- **Cloud Access Control by Brivo:** The integration of Brivo's cloud-based access control system with Eagle Eye and with LKQ's Human Resource Management (HRM) system enables remote access management for 700+ doors, streamlining oversight of night deliveries and ensuring only authorised personnel enter facilities.
- **Centralised Management and Remote Access:** The integrated platform provides LKQ's security team with remote access to video and access control logs across all sites, eliminating the need for on-site visits.
- **IT Compatibility:** Both Eagle Eye and Brivo systems operate on LKQ's unified network, ensuring smooth IT integration across all locations.

The Solution:

By integrating Eagle Eye Networks cloud video surveillance with Brivo's cloud access control system, LKQ transformed its fragmented security operations into a cohesive, efficient platform. The solution addressed key challenges, from night delivery oversight to limited internet infrastructure, while aligning with LKQ's specific IT requirements.

The scalable system provides the flexibility to expand as the business grows, and continuous updates will enhance the platform's effectiveness over time. This successful implementation demonstrates how businesses with complex, multi-site operations can leverage advanced technologies to create a unified, proactive security strategy.

- **Improved Night Delivery Oversight:** LKQ can now monitor night deliveries in real time, ensuring better accountability and significantly reducing theft and unauthorised access incidents.
- **Centralised Monitoring Across all Sites:** With the unified platform, LKQ's security team gained complete visibility into all locations, improving coordination and response efficiency.
- **Cost Savings:** Retaining existing cameras reduced initial costs, while the cloud-based system reduced the need for on-premise hardware and ongoing IT management.
- **Enhanced Scalability:** The system's flexibility allowed LKQ to easily integrate additional locations and cameras as the business expands, providing scalability.
- **Streamlined Incident Response:** Remote access to video enables faster incident resolution, allowing security personnel to respond quickly without needing to travel to each site.

"With the Eagle Eye and Brivo integration, our locations are now more secure and efficient. We can easily manage facility access and monitor movement within our spaces. Additionally, our distribution centers and stores receive nightly deliveries, and this integration allows us to oversee the entire process remotely. We have complete control."

- Ron Pot, Head of Real Estate Fource Region, Branch Support and Facility Management

