



How Dyezz Surveillance and Security cut costs by 90% with Anywhere Cabinets

“The Eagle Eye cabinet system has transformed our customer’s ability to manage security in remote locations. The installation process was seamless, and the initial customer feedback has been extremely positive.”

Brodie Owen, Director of Enterprise Sales, Dyezz Surveillance and Security



INDUSTRY:

Security Integrator - Energy/Infrastructure

LOCATIONS:

- 2 Texas locations
- Future plans to expand to 10 additional locations

SOLUTION:

- Eagle Eye Cloud VMS
- Eagle Eye Anywhere Cabinet System
- Pre-configured 524+ cabinets with cellular modems, SIM cards, data plans, and cameras

A customer of Dyezz Surveillance and Security faced significant security concerns, including theft and concerns with disgruntled employees. To enhance protection and reduce costs, they deployed Eagle Eye Networks' security systems at two locations, with plans to expand to ten more. The solution exceeded expectations with a quicker installation time, enhanced security, and 90% lower monthly costs — paying for itself in just three months.

The Challenge: Legacy system was expensive, unreliable, and ineffective

- **Unreliable surveillance:** The previous system failed to provide consistent, reliable footage, creating security blind spots.
- **Theft and employee issues:** Rising incidents of theft and employee-related disputes required better monitoring and evidence collection.
- **Limited remote access:** The lack of real-time mobile viewing made it difficult for the security team to respond promptly.
- **Inefficient installation:** Previous systems required time-consuming, labor-intensive installations, driving up costs.
- **Prohibitive cost:** Their previous system cost roughly 90% more per month to operate/maintain.

The Solution: Self-contained cabinet systems that are easy to install and access

Brodie Owen, Dyezz's Director of Enterprise Sales, implemented Eagle Eye Networks' cabinet systems at two customer locations. The installation process was significantly faster than expected — taking only four hours instead of the budgeted eight — thanks to pre-configured components and easy installation of the bundled cabinet system package.

The ease of use of the Eagle Eye Networks system was a key selling point, especially compared to the client's previous unreliable video surveillance system. The client was able to view the live feed from their cellphone during the installation, showcasing the user-friendliness of the Eagle Eye Networks cabinet system.

KEY SOLUTION COMPONENTS:

- **Cloud VMS for real-time access:** The system allowed the customer to monitor live footage remotely through a mobile app, enhancing accessibility and response times.
- **Bundled product package:** Dyezz introduced a streamlined solution, including pre-configured cabinet systems, cellular modems, and cameras. This reduced the need for complex, on-site server setups.
- **Simplified installation:** Pre-configured components allowed for quick and efficient deployment, saving time and labor costs.
- **Scalable system:** With the success at the initial locations, the customer plans to expand the system to at least 10 additional sites.

The Results: Big savings, more efficiency, and enhanced security

The Eagle Eye Networks solution delivered significant cost savings, improved security, and enhanced operational efficiency. "With the ability to remotely view and manage footage from their phones, we were able to implement a solution that improved both security and efficiency for our customers, said Owen. "The installation process was seamless, and the initial customer feedback has been extremely positive." Dyezz is now working with the Eagle Eye Networks Partner Marketing team to create marketing materials for future opportunities.

KEY RESULTS:

- **50% faster installation:** The installation took half the typical installation time due to pre-configured equipment and ease of install.
- **Significant savings:** Reduced installation time, simplified infrastructure, and lower monthly fees led to substantial cost savings of 90% per month - paying for itself in just three months compared to the cost of the customer's previous system.
- **Enhanced security:** Improved monitoring reduced incidents of theft and streamlined incident investigations.
- **Remote access:** The ability to view live feeds via a web browser or mobile app allowed for real-time response and better situational awareness.

