



SUCCESS STORY

Ibstock Place School improves efficiency and saves big with Eagle Eye Cloud VMS



Ibstock Place

CO-EDUCATIONAL DAY SCHOOL

INDUSTRY

Education

LOCATION

London, UK

PRODUCTS/ SOLUTION STACK

- Eagle Eye Cloud VMS
- Eagle Eye Bridges
- Axis cameras

PARTNERSHIP

SES Technologies

Ibstock Place School, a private London co-educational day school nestled in beautiful grounds with a mix of historic and contemporary architecture, faced several challenges. They needed to expand CCTV coverage, ensure guaranteed video retention periods for specific areas at certain times, enhance remote access and event alerting capabilities, and prepare for future analytics integration.



SES Technologies and Eagle Eye Networks have seamlessly integrated our infrastructure with advanced cloud solutions, ensuring effortless regulatory compliance. Features like Eagle Eye Smart Video Search, and flexible retention times have enhanced operational efficiency and safety for our school community.

– Paul Doran, Facilities Manager at Ibstock Place School

The Challenge:

Ibstock Place School identified several challenges with their existing system:

- **Coverage expansion:** They needed to expand security coverage across their site.
- **Retention guarantees:** Specific areas required guaranteed video retention periods at certain times.
- **Remote access and alerts:** The system needed enhanced capabilities for remote monitoring and event alerts.
- **Future-proofing:** Requirements included an open platform system with automatic updates and easy integration with third-party technologies.



The Solution:

To execute a phased migration to a cloud-based security system, SES Technologies partnered with Eagle Eye Networks to implement a comprehensive cloud solution:

- **Advanced camera integration:** New Axis digital, four-megapixel IP cameras with day/night and IR capabilities were seamlessly integrated into the existing infrastructure.
- **Cloud Video Management System:** The cameras were connected to the Eagle Eye Cloud VMS for instant access to live and recorded footage.
- **Phased transition:** A carefully planned migration ensured continuity of service during the shift from on-premise to cloud-based systems.

The Results:

The implementation delivered a true cloud experience for Ibstock Place School, enabling reliable, secure monitoring of their site while meeting regulatory licensing requirements. Key outcomes included:

- **Significant cost savings:** Leveraging existing cameras helped the school achieve a 25% reduction in total cost of ownership.
- **Optimised efficiency:** Features like Eagle Eye Smart Video Search, and flexible retention times enhanced operational workflows.
- **Compliance and security:** The cloud system provided robust security measures to meet compliance standards.

By transitioning to the Eagle Eye Cloud VMS with the expertise of SES Technologies, Ibstock Place School improved its security infrastructure, reduced costs, and enhanced operational efficiency — all while positioning themselves for future growth and technology integration.

BUSINESS IMPROVEMENTS, POWERED BY THE CLOUD

Ready to improve your operations with the Eagle Eye Cloud? **Contact** our team.

ABOUT SES TECHNOLOGIES

SES Technologies, based in Surrey and operating across the UK and Europe, specialises in security and access control solutions, including maintenance of third-party systems.

